



VÍCTOR MANUEL ZARCO LORA

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Skype ID: victor.zarco | SPANISH NATIONALITY | DATE OF BIRTH: 23rd April 1967

EXECUTIVE PROFILE

Project manager specialized in managing operational costs, quality, runtime and in establishing strategic, mutually beneficial partnerships and relationships with users, vendors and service providers. Ambitious manager able to create strategic alliances with organization leaders to effectively align with support key business initiatives. Ready to build and retain high performance teams by hiring, developing and motivating skilled professionals. Chief committed to cost-effective management of resources and quality performance. Offering good presentation, communication and cross-cultural team management skills. High-energy, results-oriented leader with an entrepreneurial attitude.

SKILL HIGHLIGHTS

General

- Problem Resolution
- Leadership/Communication Skills
- Self-motivated
- Fast Learner
- Hard-worker
- Analytical Skills
- Cross Cultural Communications
- Word Processors
- Spreadsheets
- Spanish (Mother tongue)
- English B2+
- BIM (Basic level)

Infrastructure

- Construction Management
- Progress Measurements and Reporting
- Quality Management
- Development of Industrial and Residential Areas
- Building- Public/Institutional
- Construction- Contract Management
- Construction- Health and Safety
- Building engineer
- Post-disaster and Reconstruction Experience
- Real Estate Valuations

Project Management

- Quality control
- Reporting
- Costing
- Time and Resource Optimization
- Risk Management
- Environmental Management
- Monitoring and Evaluation
- Budget Management
- Market Research and Analysis
- Real Estate Expert

Executive

- Programme Management
- Strategic, Analysis and Planning
- Business Development
- Proposal writing
- Team Management
- Customer-oriented
- Negotiation Skills

Environment

- Energy Efficiency in Buildings
- Columnist
- Trainer
- Climate Change (UNITAR)
- Cities and Climate Change (UNITAR)

MAYOR ACHIEVEMENTS

Project Management / Executive:

- Planning Director of 1200 homes in Badajoz (97-98).
- Planning Director and implementation projects of 15,000 homes in Extremadura (2004).
- President of the Urban Planning and Land Use Commission of Extremadura.
- President of the Accessibility Council of Extremadura
- Control of own developments: 627 homes in production simultaneously in Ciudad Real, Sevilla, Mairena, Mérida and Cáceres.
- Integral Project Manager of urban innovation for reclassification, development and urbanization of 52 hectares in Casas de Don Gómez (Cáceres) for industrial use.
- Technical advice in International property development activity in Brasov, Bacau and Bucharest (Romania).
- Chairman of the Planning Commission and Land Management of Extremadura.
- Coordinator of energy rehabilitation offices of the Andalusian Council of Official Colleges of Building Engineers.

Building Engineer:

- Rehabilitation of the youth camp Carlos V in Jerte, Cáceres, € 255.724, 1997.
- Director of construction works and coordinator of health and safety of the construction of 86 homes in Cáceres, € 2,53 million, 1997.
- Director of emergency works of urbanization and construction of 100 temporary housing in Badajoz, 1997.
- Technical building for data collection and preparation of draft housing intended for those affected by Hurricane Mitch in Honduras, 1999.
- Director of construction works of 148 houses in Mérida, € 8,13 million, 2005.
- Design management and coordination of construction works of call center in Cáceres, 2005.
- Director of construction works and safety and health coordinator of Merkamueble Mall in Malpartida de Cáceres, € 1.55 million, 2005.
- Director of construction works and coordinator of health and safety of offices and workshops of Renault Truck Extremadura in Malpartida de Cáceres, € 799.174, 2005.
- Coordinator of health and safety and management of rehabilitation work of 28 social housing in Cáceres, € 840.809, 2010.
- Coordinator of health and safety and management of rehabilitation work in Seville old town, € 285,512, 2010.
- Designer of building maintenance works for territorial ONCE headquarters of Extremadura region in Badajoz, € 1,87M, 2020.
- External collaborator in AURA Real Estate Expert.
- Coordinator of health and safety and management of elderly residence, phase I, construction in Casar de Cáceres, Cáceres, € 415.351, 2021.
- Management of elderly residence construction in Jarandilla de la Vera, Cáceres, € 549.763, 2021.
- Coordination of health and safety during the execution of energy rehabilitation works for 48 VPP in the "Cerro de los Pinos" neighbourhood in Cáceres, €1,144,339, 2023.
- Management of elderly residence construction, phase II, in Casar de Cáceres (Cáceres) €3,498,090, 2021/2023

Environment:

- Trainer of I and II Master on sustainable local development at the University of Extremadura (2005-2006).
- Energy audit of the administrative center of Extremadura in Cáceres Employment Service.
- Trainer of the course "University Specialist in Energy Efficiency in Building" at the University of Extremadura (2015).
- Trainer in energy qualifications.
- External APPLUS collaborator for energy efficiency actions in public infrastructure.
- Member of the housing workshop of BREEAM Spain.
- Technical collaborator of the National Environmental Congress in Habitability and Health, Cities in Energy Transition and the Spanish Urban Agenda.

PROFESSIONAL EXPERIENCE

09/2009 to present	Building Engineer Freelance – Cáceres, Cáceres Technical Advice, Project Manager, Director of Building Works, Project and Coordination of Health and Safety, Sporting Buildings Projects, Rehabilitation Projects, Energy Audits, Court Expert, Energy Performance Certificate, Energy Efficiency Teacher, Real Estate Valuations for Investment Funds, Energy Efficiency in Public Infrastructure and Building Urban Planning. Assistance to Public Administrations.
10/2023 to 31/2024	Coordinator of the Eco Vivienda programme offices of the Andalusian Council of Quantity Surveyors and Technical Architects Coordinator of the Eco Vivienda offices - management of the 8 provincial energy rehabilitation offices implemented and the dialogue with the central services of the Andalusian Government in order to propose strategies that facilitate the administrative management of the files and to warn of the lack of homogenization of criteria in the different territorial delegations of the Ministry. In addition, he manages all the elements and services of common access such as the website, query management, tax, labor, legal advice, data protection, auditing, accounting, training, dissemination and all those necessary for the achievement of the Eco Vivienda program.
11/2007 to 08/2009	Real Estate Promotion Manager Magenta S.A. – Plasencia, Cáceres Urban Development, Reports of Business Diversification, Control of own Promotions, Project Manager, Sales, International Technical Adviser.
03/2005 to 10/2009	Technical Architect / Quantity Surveyor Freelance – Cáceres, Cáceres Technical Adviser, Co-manager of the Company "Optima project management SL.", Construction Director, Project and Coordination of Health and Safety, Sporting Building Projects, Rehabilitation Projects, ProjectManager, Workplace Project.
03/2004 to 02/2005	CEO of Architecture, and Urban Planning Regional Government of Extremadura – Mérida, Badajoz Chairman of the Planning Commission of Extremadura, Jury on International Architectural Design Competition, Chairman of the Accessibility of Extremadura, Member of National Council of European, Responsible of the Housing Program, Responsible for Architectural Rules of Extremadura, responsible of Planning, member of Board of Directors of Gisvesa.
01/1996 to 04/2004	Technical Architect / Quantity Surveyor Regional Government of Extremadura – Cáceres, Cáceres Housing Program Coordinator of Public Promotion, Technical Unit Responsible for the Disaster, Emergency Site Manager, International Cooperation Engineer, Home Inspector.
09/1994 to 04/2004	Technical Architect / Quantity Surveyor Freelance – Cáceres, Cáceres Technical Advice to City Council, Collaborating on Study of Architecture, Construction Director, Health and Safety Studies and Coordination, Adaptation and Rehabilitation Projects.
02/1988 to 10/1991	Regional Minister Adviser Regional Government of Extremadura – Mérida, Badajoz Advice on Matters of Youth and Culture, Parliamentary Assistance.

EDUCATION

2011	Building Engineer University of Extremadura – Cáceres, Cáceres Level: Grade (Bachelor) Judicial Appraisals, Real Estate Valuations, Maintenance and Rehabilitation, Economic Management, Integrated Quality Management and Environment, Occupational Safety Management, Sustainability, Energy Efficiency, Geotechnical and Foundation, Structures.
1994	Technical Architect University of Extremadura – Cáceres, Cáceres Level: Grade Economic Management, Occupational Safety Management, Geotechnical and Foundation, Structures, Mathematics, Buildings Materials, Drawing, Construction, Building Legislation, English, Topography, Building History, Facilities.
2024	Urban and Real Estate Management Pablo de Olavide University - Seville, Seville
2016	Energy Efficiency University of Extremadura
2004	Planning Law University of Extremadura
1996	Real Estate Valuations University of Seville

PERSONAL REFERENCES

Name

Mr. José CONDE HEREDIA

Mr. Rafael PACHECO RUBIO

Mr. Emilio PIZARRO GOMEZ

Mr. Jaime NARANJO GONZALO

Mr. Diego SALAS COLLAZOS

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Profession

Secretary of the Andalusian
Council of Building Engineer
Lawyer

Architect

Bookseller

President of the Extremeño
Council of Building Engineers

25th February 2025